



In retail settings like Chariot Automotive Group, protecting visitors, staff, inventory and facilities is our top priority.

3xLOGIC
VIGIL CLOUD™

THE SITUATION

Chariot Automotive Group sells new and pre-owned vehicles at five locations in north-central Indiana. They also provide quality parts and exceptional customer service.

Their nearly perfect 5.0 rating on Google underscores the fact that they pride themselves on delivering a positive customer experience through trust-building and honest, ethical, dependable vehicle sales and service.

THE CHALLENGE

Operating five locations means securing five locations and each site has unique security needs. Physical space and up-front costs are limited, so Chariot Automotive needed a creative and inspired solution for their corporate office. In addition, the organization did not want to sacrifice ease of use or efficiency.

“Unlike our four dealerships, we needed a smaller-scale solution that would still provide the performance we needed at our corporate headquarters,” said Nicholas Cass, IT Manager for Chariot Automotive. With this in mind, Chariot Automotive worked with Indianapolis-based ITech Digital to identify a solution that would meet these security requirements in a desirable installation timeline.

“With VIGIL CLOUD, we get all the benefits of a powerful on-site solution combined with the convenience and flexibility of a cloud-based solution.”

—Nicholas Cass, IT Manager for Chariot Automotive

THE SOLUTION

Natalie Himmel, National Account Executive for ITech Digital, worked with Chariot Automotive to perform a thorough investigation and the team determined that 3xLOGIC’s innovative and scalable VIGIL CLOUD solution is a perfect fit, a full IP cloud-based solution. With VIGIL CLOUD, Chariot Automotive has access to all the features of 3xLOGIC’s award-winning VIGIL Video Management software with the power, scalability and ease of use that have become hallmarks of cloud-based solutions.

Following the rollout, Chariot Automotive now has proper, IP, megapixel cameras focused on the crucial important entry points recording high-resolution motion video. This footage is stored and managed in the ultra-secure CLOUD and remote viewing is accessed through the customer web portal and the super sleek VIGIL CLOUD app using proper login credentials. The VIGIL CLOUD solution does not require on-site NVR, bridge, gateway, or any other hardware. This “plug and play” solution allows for fast installation and constant adaptability as Chariot’s needs grow and change. “VIGIL CLOUD enabled us to avoid having any equipment onsite, which means we avoided upfront expenditures and ongoing updates and server maintenance,” Cass said.

In addition to cost and space savings from not having to invest in on-site recording and management equipment, Chariot Automotive is also able to quickly and easily share video information and insights with team members and other stakeholders. VIGIL CLOUD’s Case Management feature allows Chariot admins to locate, organize, store, annotate and share clips faster than ever using the user-friendly interface. “Viewing and reviewing video remotely through the cloud has been extremely helpful, and assigning user-based roles and permissions is much easier with the cloud-based platform,” Cass said.

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THE BENEFITS

- The cloud-based cameras allow Chariot Auto to move to a subscription model without having to worry about on-premises servers and maintenance. As the organization's needs grow, they can easily bring additional cameras online to accommodate increased requirements while also minimizing upfront costs.
- These same CLOUD-capable cameras can also be used with a future recording appliance should the landscape or needs change.
- The Chariot Auto team can now easily view live and recorded video at any time on any device, easily organize and share video clips, and manage user roles and permissions remotely.
- High-quality cameras deliver superior images, providing instant access to live and recorded video from anywhere, at any time.

ABOUT US

3xLOGIC Inc. has been a leading innovator in server and cloud-based security technology for 15+ years. The company is recognized for providing easy-to-use surveillance and business intelligence solutions that seamlessly integrate video, access control, and disparate data such as ATM, Point-of-Sale, analytics, and more.

3xLOGIC's video surveillance solutions are engineered for ease of installation, scalability and affordability combined with a managed services portfolio that enables integrators to effectively evolve from dealers to high-value strategic partners. Follow 3xLOGIC on Facebook, Linked-in, or our Twitter account, and read our latest news at www.3xlogic.com

THE PRODUCT

Software Features

- Case library
- Comprehensive account management
- Video stream recording
- Video playback and download

VIGIL CLOUD Works With

- High-quality cameras
- Local and cloud recording

Quality Live and Event-Based Recorded Video

Detailed, clear multi-camera views identify suspicious activity and prevent shrinkage through high-resolution footage directly on the VIGIL CLOUD Web Viewer.

A Simple Solution to Video Surveillance and Management



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